

Missouri Agriculture

A Statistical Snapshot



**A summary of the state's agricultural statistics,
including the Missouri Department Agriculture's
annual report 2003**



Diversified is the word commonly used to describe agriculture in Missouri. The collage, left, highlights just a few sectors of the state's diversified agriculture industry. Pictured clockwise from left are a horse, a combine working a field of wheat, Blumenhof Winery, Windrush Farms, beef cattle, round hay bales, and a peach orchard.

“In Missouri, we have a highly diversified agricultural economy. Our producers range from large-scale international seed and poultry processing companies to small horticultural operations serving local farmers’ markets. While each operation is unique to itself, all are interrelated.”

Gov. Bob Holden
World Agriculture Forum
May 20, 2003

“We will continue to look for ways to partner with the private sector, university systems and the federal government on programs to promote agriculture, foster rural economic development and build the state’s life sciences industry. The road ahead is bright, and I’m happy to be able to play a part in the future of Missouri agriculture.”

Peter Hofherr
Director of the Missouri Department of Agriculture
July 8, 2003

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Missouri Department of Agriculture

The Missouri Department of Agriculture has represented the diverse interests of the state's vast agricultural industry since the mid-1800s. The department has the dual responsibility of protecting the state's producers, processors, distributors and consumers of food, fuel and fiber, while marketing Missouri products at home and abroad. Department programs include:

- AgriMissouri
- Animals and Animal Products
- Business Development
- Consumer Protection
- Environmental Issues
- Financial Assistance
- Fuel Quality
- Inspections, Licenses and Permits
- Marketing and Promotion
- Pest Management
- Plants, Grain, Feed and Seed
- Small Farm Assistance
- Ag Education
- Ag Statistics
- Missouri State Fair
- Missouri Wine



A Missouri farmstead at sunset.



Director

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**Office of the Director
Programs:**

Budget

Fiscal

Grants Management

Human Resources

Information Technology

Policy and Planning

Public Affairs

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Office of the Director

Appointed by the governor and confirmed by the Senate, the director of agriculture:

- oversees the department's budget and operations;
- determines department policy;
- represents the administration on agriculture matters;
- enforces state agricultural statutes;
- monitors the success of the department's regulatory and promotional programs; and
- serves as a liaison to the governor, the state legislature, numerous agricultural and environmental organizations and the public.



Lowell Mohler (left), director of the Missouri Department of Agriculture, discusses sustainable agriculture practices with Mimo Davis, an Ashland cut-flower farmer, and Judy Grundler (right), coordinator of the department's Integrated Pest Management Program. The department celebrated Earth Day 2003 at Davis' 15-acre farm.

Office of the Director

Missouri State Milk Board

The director is a standing member of several boards and commissions, including the State Milk Board. The 12-member board administers the state's Grade A and manufacturing grade milk sanitation programs, which enforce sanitation and quality standards for manufactured dairy products and provide market testing of all milk at the first point of sale. The board licenses:



Missouri ranks xxth in milk production.

- milk procurers,
- manufacturing plants,
- field superintendents,
- testers,
- graders,
- samplers,
- bulk milk truck operators, and
- market testing laboratories.

Missouri Agricultural Statistics Service



The director's office also supports the operations of the Missouri Agricultural Statistics Service (MASS), a federal-state cooperative agency. MASS compiles and disseminates information about the state's agricultural industry, including county agricultural profiles and crop, weather and livestock reports. The service also issues Missouri Farm Facts, the annual summary of the state's crop and livestock production, and conducts Missouri's portion of the national Census of Agriculture every five years.



Division Director
Deanne Hackman
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**Ag Business
Development
Programs:**

AgriMissouri

Agriculture Innovation
Center

International Marketing

Grape and Wine

Missouri Ag and Small
Business Development
Authority

Agriculture Development
Fund

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Division of Ag Business Development

The Agriculture Business Development Division helps create opportunities for Missouri's farmers and agribusinesses by providing assistance in the following areas:

- capitalization
- business planning
- marketing
- industry development
- product and brand development
- organizational structures
- legal issues

AgriMissouri Program



AgriMissouri is a branded program designed to increase the demand for agricultural products raised and processed in Missouri. The program, established in 1985,

represents more than 550 farmers, companies and farmers' markets statewide and plays a key role in increasing consumer recognition of Missouri agricultural products through retail, restaurant and foodservice channels.

Division of Ag Business Development

Agriculture Innovation Center (AIC)

The center's primary objective is to enhance farm profitability through innovations in technology, marketing and economic organization. In addition to providing one-on-one assistance to producers interested in producing, marketing or processing their commodities in new ways, the AIC works with a wide variety of professionals involved in value-added agriculture.

International Marketing Program



Missouri Food and Fiber, Jefferson City, was one of 15 Missouri companies exhibiting at the 11th annual U.S. Food Export Showcase, held May 4-6 in Chicago. The show draws more than 28,000 domestic and international buyers.

The International Marketing Program helps Missouri's farmers, agribusinesses, food processors and forest product companies develop and expand international marketing opportunities for their products. The program provides export counseling, market research, trade leads and opportunities to meet international buyers. The International Marketing Program also operates trade offices in Taiwan and Mexico.

Grape and Wine Program

Every year, nearly 1.5 million people visit Missouri's wineries to taste an array of award-winning wines. The Grape and Wine Program supports the grape and wine industry by promoting grape products, providing advisory services and conducting research. The program is funded by a tax on all wine sold in Missouri. A Wine and Grape Advisory Board provides recommendations on strategic issues and program operations.



The Missouri Legislature declared the Norton grape the state's official grape in 2003.

Division of Ag Business Development

Missouri Agricultural and Small Business Development Authority

The Missouri Agricultural and Small Business Development Authority provides financial assistance to new and expanding producers through:

- tax credit programs that stimulate investment in new generation cooperatives and other rural enterprises that add value to agricultural goods;
- grants to finance projects that add value to agricultural goods;
- loan guarantees that provide financial back-up to institutions that finance livestock facilities and value-added projects;
- tax-free bonds issued to lenders making low-interest loans to beginning farmers; and
- direct loans for animal waste treatment systems and alternative agriculture enterprises.

Agriculture Development Fund

The Agriculture Development Fund supports a variety of financial assistance programs designed to aid rural Missouri residents and their communities. The fund provides for programs that help young people undertake crop and livestock projects and ventures that enhance Missouri's rural communities. The fund also finances high school scholarships, loans for alternative farming enterprises, and the Missouri Agribusiness Academy, which acquaints high school students with the variety of careers available in agriculture.



The department's financial assistance programs benefit Missouri's rural communities, such as the one pictured here.



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**Animal Health
Programs:**

Animal Care Facilities
Act Program

Disease Control and
Eradication

Food Safety

Foreign Animal Disease
Surveillance

Livestock Quality
Assurance

Meat Inspection

Poultry Health

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Division of Animal Health

The Animal Health Division, under the direction of the state veterinarian, protects and promotes Missouri's livestock industry. The division administers both mandatory and voluntary regulatory programs for beef and dairy cattle, horses, swine, poultry, sheep, goats, elk, exotic animals, and companion animals.

Animal Care Facilities Act Program

The Animal Care Facilities Act Program (ACFA) ensure dogs and cats, specifically those under the care of breeders, pet sitters, intermediate handlers, dealers, exhibitors, hobbyists, boarders, retail pet stores, animal shelters, rescue operations and municipal pounds, receive adequate care, shelter, health care and proper socialization.



The ACFA program's eight officers rescued more than 100 abused and neglected dogs in 2002.

Division of Animal Health

Disease Control and Eradication



Beth Melton conducts a test at the Springfield Animal Health Laboratory.

The state's progress in national disease control and eradication programs is due to the cooperative efforts of livestock producers, markets, practicing veterinarians, other agencies and animal health staff, including those in the department's two diagnostic labs in Jefferson City and Springfield. Through these co-

operative efforts, Missouri has achieved bovine Tuberculosis Free status, swine Pseudorabies Stage V status, Pullorum-typhoid Clean status in poultry and is working toward Brucellosis-free status in cattle.

Livestock Quality Assurance, Food Safety and Foreign Animal Disease Surveillance

The division offers informative programs and publications on disease control, livestock quality assurance, food safety and foreign animal disease surveillance. The state's Meat and Poultry Inspection Program provides inspection services for processing plants and sanitary inspections of custom exempt processing plants.



The division's mobile response unit was developed to assist in the event of an animal disease emergency or bioterrorist attack.

The Division of Animal Health is also working to:

- establish a rapid response team for agriterrorism threats and foreign animal disease;
- expand the Chronic Wasting Disease surveillance program; and
- implement health passports to expedite interstate movement of equine.



Division Director

Rich Kaiser
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**Grain Inspection and
Warehousing
Programs:**

Grain Inspection
Services

Grain Regulatory
Services

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Division of Grain Inspection and Warehousing

The Grain Inspection and Warehousing Division works to protect the interests of grain producers, merchandisers, warehousemen, processors and consumers through two programs: **Grain Inspection Services** and **Grain Regulatory Services**.

Grain Inspection Services

Employees of the Grain Inspection Services program inspect, grade and weigh grain stored in or moved through terminals in Missouri. The program provides official inspection and weighing services to ensure that grain and rice are marketed at a fair value. Services are provided at inspection offices in Kansas City, Laddonia, Marshall, New Madrid and St. Joseph. The inspection offices provide standard quality determinations of test weight, moisture, foreign material and damage. Chemical analysis tests are also provided to determine the protein and oil content of grain and to detect the presence of mycotoxins.



*A department inspector
pulls grain from a bin for
testing.*

Division of Grain Inspection & Warehousing

Grain Regulatory Services

Employees of the Grain Regulatory Services program protect the public interest by auditing grain warehouses and grain dealers to determine grain obligations and financial solvency.

The program enforces Missouri's Grain Warehouse and Grain Dealer Laws so producers are assured they are storing or merchandising their grain with licensed, bonded, reputable and financially stable grain businesses.



Show-Me State producers annually harvest up to 650 million bushels of grain valued at more than \$2 billion, making grain production one of the state's top industries.

The Grain Regulatory Services Program:

- licenses approximately 450 grain dealers and 200 warehouses with a capacity of more than 100 million bushels,
- annually conducts more than 800 audits and investigations, and
- administers the Missouri Agricultural Mediation Program, which provides mediation services to U.S. Department of Agriculture customers working to resolve disputes with its agencies.



**Acting
Division Director**
Loyd Wilson
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**Market Information
and Outreach
Programs:**

Market News

Outreach Program

Sustainable Agriculture
Demonstration Award
Program

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Division of Market Information and Outreach

The Division of Market Information and Outreach provides educational resources and market information with the goal of improving the economic environment for Missouri producers and increasing public knowledge and appreciation of Missouri agriculture.

Market News

Working closely with the U.S. Department of Agriculture, the division's market news staff report prices from 20 livestock auctions and 15 grain markets in Missouri. Reports are also generated from direct sales and voluntary producer participation. The division is also coordinating a timber price reporting pilot project based on voluntary producer participation.



The division hosts the Livestock Grading and Judging Contest and Workshop, which gives Missouri youth an opportunity to learn more about marketing live animals.

Division of Market Information & Outreach

Outreach Program

The Outreach Program provides information about Missouri agriculture and department services to urban, rural, farm and non-farm audiences as a means of educating, informing, and engaging the public. The program's goal is to increase all Missourians' knowledge of the economic, historical, and social value of agriculture through educational materials and participation in special events throughout the year. Such events include Missouri State Fair, Earth Day at the Capitol and National Agriculture Week.



Visitors to AgCitement at the Missouri State Fair learn about Missouri agriculture while playing with some grain.

Outreach staff also work with youth in rural Missouri to inform them about agriculture-related college degrees and careers. Outreach programs include:

- the Missouri Agribusiness Academy
- the Missouri Youth Livestock Grading and Judging Contest and Workshop
- Building Our American Communities grants
- college scholarships
- the FFA Marketing AgriMissouri Products Contest



The 2003 Missouri Agribusiness Academy takes a break during a trip to St. Louis. The academy acquaints high school students with careers in agriculture.

Division of Market Information & Outreach

The division serves as a liaison between the department and Missouri agricultural commodity associations, publishing and distributing a listing of agriculture commodity groups, coordinating commodity merchandising council elections, and preparing proclamations.

Market Information and Outreach staff also educates producers about improving overall quality and market value of livestock in Missouri. Producers have the opportunity to participate in programs such as the Show-Me Select Heifer program and value-added calf programs.



Market Information and Outreach staff help producers get the most value out of their livestock through several educational and marketing opportunities.



The Sustainable Agriculture Demonstration Award Program provides grants to Missouri farmers to help them test, evaluate and adopt innovative, sustainable agriculture practices on their farms. Projects must reduce dependency on non-renewable resources, while protecting and conserving natural resources.

Michael Lane, Hartville, received a Sustainable Agriculture Demonstration Award grant to build a passive underground freezer on his farm.



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**Plant Industries
Programs:**

Bureau of Feed and
Seed

Bureau of Pesticide
Control

Bureau of Plant Pest
Control

Bureau of Integrated
Pest Management

Forest Resources
Program

Fresh Fruit and
Vegetable Inspection
Program

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Division of Plant Industries

The Plant Industries Division:

- works to prevent the spread of harmful insects and plant diseases;
- certifies and licenses commercial and private pesticide applicators and dealers;
- assures label accuracy and quality of commercial feeds and seeds;
- inspects and certifies agricultural commodities for exporting; and
- inspects fresh fruits and vegetables to assure quality and grade.

The **Bureau of Feed and Seed** administers the Missouri Commercial Feed Law, which regulates the manufacture, distribution, and labeling of commercial feed products in the state. Random inspections, sampling, analysis, and label review of feed products and ingredients ensure that livestock producers and pet owners receive the feed product guaranteed on the label.



Dennis Noring conducts a test on a feed sample at the Jefferson City feed and seed laboratory.

Division of Plant Industries

Under the Missouri Seed Law, the bureau regulates seed products offered for sale in the state. Analysts inspect, sample, and test seed and review labels to ensure the product meets the guarantees as to test date, origin, purity, and germination. The bureau also regulates interstate movement of seed with cooperation from the U.S. Department of Agriculture's Seed Regulatory and Testing Branch..

The **Bureau of Pesticide Control** monitors the sale and use of pesticides and promotes best management practices for using pesticides. The bureau inspects:

- applicator use records,
- dealer sales records,
- certification credentials,
- applicator training records and
- pesticide sales at the retail, wholesale and producer levels.

In the past year, the bureau:

- administered 3,039 certification examinations,
- conducted more than 11,809 pesticide use investigations,
- licensed more than 34,334 applicators and dealers, and
- registered 11,525 pesticide products.



The department's Bureau of Pesticide Control inspects the use of pesticides by applicators such as the one pictured here.



An inspector examines the leaves of a plant infested with rosevirus.

The **Bureau of Plant Pest Control** works to prevent the introduction and spread of harmful insects and plant diseases through surveys and quarantines and by annually inspecting and certifying nurseries and greenhouses. Agricultural exports are also inspected to ensure they meet the requirements of their destination country.

Division of Plant Industries

In the past year, the bureau:

- inspected and certified approximately 7,000 acres of nursery stock,
- issued more than 1,300 nursery dealer certificates, and
- granted more than 1,700 export certificates for more than \$200 million worth of goods.

The bureau's regulatory and educational efforts also work to keep Missouri free of the gypsy moth, a tree-eating pest that has the potential to strip entire forests. Each year more than 11,000 traps are placed throughout the state to prevent the gypsy moth from becoming established in Missouri.



Gypsy moth traps, such as the one pictured above, dot the landscape of the state's wooded areas during the summer months.

The **Bureau of Integrated Pest Management** administers the:

- Boll Weevil Eradication Program, and
- Organic Certification Program.



The Boll Weevil Eradication Program works to prevent the pest from feasting on Missouri cotton.

The **Boll Weevil Eradication Program** coordinates the grower-funded effort to eliminate boll weevil populations from Missouri cotton fields. The program is directed by the Missouri Cotton Growers Organization and a nine-member board, and implemented through the efforts of the Southeastern Boll Weevil Eradication Foundation, Inc. The bureau acts as a liaison between the groups involved with the program, provides regulatory oversight and collects cotton grower assessments.

Division of Plant Industries



The **Organic Certification Program**, a new initiative accredited by the U.S. Department of Agriculture's National Organic Program, certifies organic producers and processors. This program also provides resources and contact information to producers interested in organics.

The **Forest Resources Program** administers the Treated Timber Law, which regulates the wood treating industry. Inspections are conducted throughout the state, and a variety of treated wood products are sampled to ensure Missouri consumers are purchasing quality products. The program also works with the annual gypsy moth survey and administers Missouri weed regulations.



An inspector takes a sample of treated fence posts.

The Fresh Fruit and Vegetable Inspection Program:



Mark Troup, coordinator of the Fresh Fruit and Vegetable Program, inspects a box of fruit.

- assures handlers of fruits and vegetables that their products meet USDA quality grades,
- administers terminal market inspections to help wholesalers gain restitution for products that fail to meet standards agreed to when purchased, and
- provides USDA grades for Missouri-grown produce.



**State Fair
Director**
Mel Willard
660-530-5600

**State Fair
Programs:**

Fiscal Office

Business Office

Entry Office

Off-Season Events/
Concessions

Marketing

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missouristatefair2@hotmail.com



The Missouri State Fair

The Missouri State Fair is the premier showcase of Missouri agriculture, as well as the state's industrial, mineral and cultural resources. Established in 1899, it is one of the oldest fairs in the country. The state fairgrounds occupy 396 acres in southwestern Sedalia, and many of the buildings are listed on the National Register of Historic Places.



A young visitor to the Missouri State Fair's AgCitement Center learns about agriculture by playing "Farmer for a Day."

Each year, hundreds of thousands of people take part in the fair's educational, competitive and recreational opportunities, while exhibiting all aspects of Missouri agriculture: livestock, row crops, farm equipment, fruits and vegetables, and arts and crafts.

Entertainment is also central to the fair. Many of the nation's top performers have played at the fair, which features a grandstand facility, exhibition center and a half-mile dirt racetrack.

The Missouri State Fair Commission, appointed by the governor, oversees year-round operations.



Division Director
Ron Hooker
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**Weights and Measures
Programs:**

Device and Commodity
Inspection Program

Metrology Laboratory/
Moisture Meter Program

Petroleum/Propane/
Anhydrous Ammonia

Fuel Quality Program

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Division of Weights and Measures

Known as the consumer protection arm of the department, the Weights and Measures Division protects buyers and sellers whenever goods and services are exchanged. The division:

- inspects commercial weighing and measuring devices;
- prevents unfair or deceptive weighing and measuring practices;
- provides precise calibration and metrology services;
- ensures fuel quality;
- inspects eggs for grade, size, origin and packaging; and
- ensures milk is not sold under cost.

The **Device and Commodity Inspection Program** ensures shoppers get what they pay for. Last year, program employees conducted:

- 3,798 egg inspections,
- 4,352 milk inspections, and
- 19,773 price verification inspections.



A Weights and Measures inspector tests the accuracy of a livestock market scale.

Division of Weights and Measures

Fairness and safety are the goals of the division's **Petroleum/Propane/Anhydrous Ammonia** and **Fuel Quality Programs**. Last year, field staff inspected more than 125,000 gasoline pumps for accuracy and 8,100 service stations and bulk plants for safety. The program cited more than 16,298 safety violations at service stations. Inspectors conducted more than 3,851 LP gas safety inspections at bulk plants, schools, nursing homes and other public, industrial and commercial facilities using and storing LP gas. The Fuel Quality Program maintained its record of keeping octane mislabeling low due to an aggressive inspection and testing program that performed more than 55,533 tests on more than 8,485 fuel samples.



State fuel inspectors Tim Musick (left) and Curtis Wall test a gasoline pump at one of the Lake of the Ozarks' 131 marinas. The two inspect all marinas throughout Missouri -- from the upper Mississippi River down to Bull Shoals Lake -- once a year. When they're not inspecting marinas, Musick and Wall join 18 other state fuel inspectors in inspecting Missouri's more than 125,000 gasoline pumps twice a year and collecting fuel samples to test for contaminants.

The **Metrology Laboratory/Moisture Meter Program** checks mass calibration accuracy. Last year, the program:

- certified more than 6,510 test weights and 157 volume measures,
- issued 471 metrology certificates and
- inspected 760 moisture meters.

Missouri Department of Agriculture: Financial Summary

	FY 2002 Appropriation	FY 2003 Appropriation	FY 2004 Appropriation
Office of the Director	\$7,531,269	\$8,541,565	\$7,126,046
Division of Ag Business Development	0	0	3,663,832
Division of Market Info and Outreach	0	0	876,966
Division of Market Development	4,065,109	3,681,004	0
Division of Animal Health	4,138,618	4,179,343	4,701,512
Division of Grain Inspection and Warehousing	3,328,526	3,307,315	3,335,618
Division of Plant Industries	3,812,614	3,208,321	2,866,009
Division of Weights and Measures	3,041,616	3,472,297	5,721,928
Missouri State Fair	5,105,616	4,900,450	4,875,262
State Milk Board	2,031,815	2,081,318	1,911,926
DEPARTMENT TOTAL	\$33,055,183	\$33,371,613	\$35,079,129
General Revenue	15,333,314	15,848,145	13,320,811
Federal Funds	1,656,235	3,263,590	5,875,382
Animal Health Laboratory Fee Fund	451,844	451,844	595,878
Animal Care Reserve Fund	417,983	322,235	606,369
Livestock Brands Fund	59,125	42,225	42,227
Commodity Council Merchandising Fund	176,212	176,212	176,975
Single-Purpose Animal Facilities Loan Program Fund	81,086	81,086	116,748
State Fair Fees Fund	4,196,817	4,201,817	4,285,644
Aquaculture Marketing Development Fund	32,692	32,692	32,795
Livestock Sales and Markets Fees Fund	32,784	32,784	32,788
Apple Merchandising Fund	12,000	12,000	12,000
Livestock Dealer Law Enforcement and Administration Fund	12,389	12,389	12,390
Milk Inspection Fee Fund	1,661,041	1,762,343	1,766,240
Grain Inspection Fee Fund	2,403,984	2,251,940	2,608,787
State Contracted Manufacturing Dairy Plant Inspection and Grading Fee Fund	8,000	8,000	8,000
Petroleum Inspection Fund	1,715,624	2,110,536	2,509,616
Petroleum Violation Escrow Fund	2,450,000	1,000,000	500,000
Marketing Development Fund	743,593	788,237	1,540,228
Agriculture Bond Trustee Fund	135,000	135,000	135,000
Boll Weevil Suppression and Eradication Fund	683,304	60,456	106,226
Missouri Wine Marketing Fund	15,000	15,000	15,000
Agriculture Development Fund	737,156	723,082	740,025
State Institutions Gift Trust Fund	30,000	30,000	30,000
State Fair Trust Fund	10,000	10,000	10,000
Full-time equivalent employees	460.47	468.34	457.75